

Group Buying Program For Shop Towels & Floor Mats



Why a shop towel program?

Printing Industries Association of San Diego is always looking for a way to improve your bottom line, so we've developed a new, money-saving group buying program for shop towels. After careful review and consideration, we have selected Prudential Overall Supply as our program provider. Savings for your company are clearly presented in the chart at right.

Who is Prudential Overall Supply?

Prudential Overall Supply is a California based company whose sole business is to provide environmentally based clean and reusable products and mats. Its cleaning system is designed to clean towels soiled with solvents (low and high VOC) and inks (petroleum and vegetable based).

Is Prudential Overall Supply environmentally conscious?

Prudential Overall Supply is unique among most industrial laundries in that it has state of the art processing equipment and techniques that exceed both air and water environmental compliance standards at the federal and state levels. With Prudential Overall Supply, you can be assured that your "cradle to grave" responsibility is not compromised.

Do I need to sign a lengthy contract?

The agreement is for a 36-month term. You may, however, terminate the agreement under specific circumstances. If Prudential Overall Supply is not meeting your expectations and after notice does not resolve the issue to your satisfaction within 30 days, you may discontinue the service by giving a 30-day written notice of termination.

How do I get started?

Getting started is a snap. To begin service or for more information - (or if you're already a Prudential Overall Supply customer, call to get on our plan right away) call Tim Rotell at Prudential Overall Supply at (760) 727-7163 in Vista or (619) 427-1240 in Chula Vista.

What will it cost me?

Towels

Usage	18x18
1 – 1000	\$.0825
1001 – 2500	.0775
2501 – 5000	.0675

For 5001+ towels, the cost will be individually negotiated.

Mats

Size	Weekly	Bi-weekly	Monthly	Loss Charge
3x5	\$2.36	\$3.25	\$3.75	\$35.00
4x6	\$3.79	\$4.57	\$5.07	\$50.00
3x10	\$4.71	\$5.28	\$5.78	\$65.00

Inventory Maintenance Charge

A maintenance charge will be applied for each delivery. The charge is 6 percent of delivery amount at a replacement towel cost of: \$.30 18x18

Environmental Service Charge

There is an environmental service charge based on 5.9% of every revenue billing.

Delivery Minimum

The minimum delivery cost is \$45.00 (weekly, bi-weekly, monthly) as follows.

Account Amount	Charge
\$0.00-\$50.00	\$4.00
\$50.00-\$100.00	\$6.00
\$100.00- and over	\$9.00

Pricing Examples

Minimum user (400 towels)

Towels	
\$.0825 x 400	\$33.00
Inventory maintenance	
\$.30 x 24 towels (6% of 400)	\$7.20
Environmental charge (5.9% of \$40.20)	\$2.37
Total	\$42.57

Large User (4900 towels)

Towels	
\$.0675 x 4900	\$330.75
Inventory maintenance	
\$.30 x 294 (6% of 4900)	\$88.20
Environmental charge (5.9% of \$418.95)	\$24.72
Total	\$443.67



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